

2012 Lone Star Conference

Sunday, April 29, 2012

Time	Event	Room
8:00 a.m. - 5:00 p.m. (8 hr)	Pre-Conference Seminar: Instructor: Alan Phillips Title: "Down by the Sea...let's RFP...Other Purchasing too!" Topic: Ethics and RFP part. 1 **Part 2 will be completed Monday at 10:00 a.m.**	TBA
2:00 p.m. - 5:00 p.m.	Delegate Registration Check-In	TBA
5:00 p.m. - 8:00 p.m.	Lone Star Conference Social & Welcome Reception (Poolside-Weather Permitting)	

All sessions will be held in the Crystal Ballroom at the Hilton Hotel; Salons ??????????????????????

Monday, April 30, 2012

7:00 a.m. - 8:00 a.m.	Delegate Check-in	
7:00 a.m. - 8:00 a.m.	Breakfast Buffet	
8:00 a.m. - 8:30 a.m. (.5 hr)	Opening General Session Welcome and Introductions by: SETAPP President & Vice-President ????? NIGP Board Member ????? Galveston Convention and Visitor's Bureau	

Introduction of Keynote Speakers

8:30 a.m. - 10:00 a.m. (1.5 hr)	Keynote Speakers: Doreen Murner, Chief Executive Officer, National Association of Educational Procurement Toni Valenti, Director of Marketing, NAEP Topic: Customer Service Moderator: Alan Phillips
10:00 a.m. to 10:15 a.m.	Break
10:15 a.m. to 11:45 a.m. (1.5 hr)	Breakout Sessions:
(Session 1)	Topic: Cooperative Purchasing Contracts – A Love/Hate Relationship Speaker: Charles Oberrender, Purchasing & Risk Manager, Purchasing City of Missouri City, Texas Moderator: Veronica Douglas
(Session 2)	Topic: ?????????????????? Speaker: Vikki Ross, Director of Purchasing Health Science Center San Antonio Moderator: Debra Carpenter
(Session 3)	**Topic: RFP Pt. 2 – Open to those individuals who attended Sunday session ONLY Speaker: Alan Phillips, Director of Materials Management, Texas Southern University Moderator: <u>None</u>
11:45 a.m. - 1:45 p.m.	Lunch on Your Own
1:45 p.m. - 2:15 p.m. (1.5 hr)	Breakout Sessions:

- (Session 1) **Topic: A Blueprint for Savings Delivery – 60 Minutes**
 Speaker: Jonathan White, Periscope Holdings
 Moderator: Debbie Kaminski
- (Session 2) **Topic: Contracts Check List**
 Speaker: Gilbert Jalomo
 Moderator: Richard Bennett
- (Session 3) **Topic: Legislative Barriers to Cost Containment**
Speaker: Doreen Murner, Chief Executive Officer, National
 Association of Educational Procurement
 Moderator: Karen Gross

2:15 p.m. - 2:30 p.m.

Break

2:30 p.m. - 4:00 p.m. (1.5 hr)

Networking Roundtables - Groups

Tuesday, May 1, 2012

7:00 a.m. - 8.00 a.m.

Delegate Check-in

7:30 a.m. - 8:45 a.m.

Breakfast Buffet

9:00 a.m. - 10:00 a.m. (1 hr)

General Session

Keynote Speaker:

Brian Yeoman

Topic: Sustainability and Green Purchasing 101

Moderator: Alan Phillips

10:00 a.m.

Break & Supplier Show

10:00 a.m. - 3:00 p.m. (5 hr)

Supplier Show

(Galveston Convention Center)

(Credit will be given provided)

attendee participates in show activities)

11:45 a.m. - 1:00 p.m. Lunch provided (Galveston Convention Center)

3:15 p.m. - 3:30 p.m. Break

3:30 p.m. - 5:00 p.m. (1.5 hr) **Breakout Sessions:**

(Session 1) **Topic: Roofing 101**
Speaker: Bruce Hughes
Moderator: Cheryl Krejci

(Session 2) **Topic: How to Market/Present Accomplishments**
Speaker: Toni Valenti
Moderator: Jeanne Cumpian

(Session 3) **Topic: ????????????????**
Speaker: Christopher White- Fastenal
Moderator: Maxine Carden

Wednesday, May 2, 2012

7:45 a.m. - 8:45 a.m. (1 hr) Breakfast Buffet and Networking

8:45 a.m. to 9:00 a.m. Break

9:00 a.m. - 10:00 a.m. (1 hr) Closing Speaker and remarks:
Topic: Power of Purchasing from Diverse Suppliers
Speaker: Richard Huebner, President of Houston Minority Supplier Development Council
Moderator: Karen Gross